



MIT
Business Association
Africa

MIT BUSINESS ASSOCIATION AFRICA

Solar Solutions for Africa



Felicity Solar & Deye – high-quality international solar technology,
sourced through a German specialist dealer and delivered to Gambia.



Delivery destination:
Gambia



Lead time from Germany:
approx. 2 months / 8 weeks



Payment terms:
50% deposit with order /
50% on delivery in Gambia



Director:
Thomas Schumann



Location:
Private Nature Park /
Marakissa, Gambia



Tel / WhatsApp:
+220 778 7074



E-mail: **tschumann587@googlemail.com**

1. HOME BASIC

Felicity 5.12 kWh LiFePO4 + Felicity 8 kW Off-Grid

For smaller homes, kiosks and reliable basic
power supply. Ideal for lighting, refrigerator,

COMPLETE PACKAGE PRICE

D 167,500

Standard accessories included



2. HOME PLUS

Felicity 10.24 kWh LiFePO4 + Felicity 8 kW Off-Grid

More storage capacity for family homes and
small businesses with higher electricity demand

COMPLETE PACKAGE PRICE

D 263,500

Standard accessories included





Part of our Product Package Range for Gambia

3. HOME PREMIUM

Felicity 11.8 kWh LiFePO4 + FelicityESS 10 kW Hybrid

Powerful solution for larger homes, offices, shops and smaller commercial users with

COMPLETE PACKAGE PRICE

D 339,000

Standard accessories included



4. BUSINESS

Felicity 14.3 kWh LiFePO4 + FelicityESS 10 kW Hybrid

Suitable for restaurants, lodges and smaller businesses that need reliable power even

COMPLETE PACKAGE PRICE

D 363,000

Standard accessories included



5. BUSINESS PLUS

Deye SE-F16 16 kWh LiFePO4 +
Deye 10 kW Hybrid, 3-Phase

Professional 3-phase system for larger houses,

COMPLETE PACKAGE PRICE

D 431,500

Standard accessories included



MIT Business Association Africa Limited - Solar Solutions for Africa

Director: Thomas Schumann | Private Nature Park / Marakissa, Gambia

Tel / WhatsApp: +220 778 7074 | E-mail: tschumann587@googlemail.com | TIN: 2600303105



Delivery destination:
Gambia



Lead time from Germany:
approx. 2 months / 8 weeks



Payment terms:
50% deposit with order /
50% on delivery in Gambia

6. COMMERCIAL

**Felicity 23.5 kWh LiFePO4 +
FelicityESS 10 kW Hybrid**

For hotels, larger lodges, workshops and
businesses with higher daily energy demand
and larger storage requirements.

COMPLETE PACKAGE PRICE

D 525,500

Standard accessories included



7. COMMERCIAL PRO

**FelicityESS 50 kW Hybrid + 61.44 kWh
High-Voltage Storage + BMS + Rack**

Large-scale solution for hotels, bigger
commercial operations and professional
energy projects with very high power and

COMPLETE PACKAGE PRICE

D 1,555,000

Standard accessories included



SALES CONDITIONS



Delivery destination:
Gambia



Lead time from Germany:
approx. 2 months /
8 weeks



Payment terms:
50% deposit with order /
50% on delivery in Gambia



Contact:
Director Thomas Schumann
Tel / WhatsApp +220 778 7074
tschumann587@googlemail.com



BATTERY SOLUTIONS – GAMBIA

Standalone LiFePO4 battery offers for upgrades, replacements and new solar installations.

1



Felicity 5.12 kWh LiFePO4

For smaller solar systems, homes and modular expansion.

FINAL SELLING PRICE

D 88,800

2



Felicity 10.24 kWh LiFePO4

For larger homes and small businesses with more storage demand.

FINAL SELLING PRICE

D 180,100

3



Felicity 11.8 kWh LiFePO4

Strong 48 V storage for homes, shops, offices and business use.

FINAL SELLING PRICE

D 168,600

4



Felicity 14.3 kWh LiFePO4

More reserve for restaurants, lodges and commercial applications.

FINAL SELLING PRICE

D 191,300

5



Deye SE-F16 – 16 kWh LiFePO4

High-quality storage for professional Deye systems and larger installations.

FINAL SELLING PRICE

D 222,800

6



Felicity 23.5 kWh LiFePO4

Large 48 V storage for hotels, lodges, workshops and larger business systems.

FINAL SELLING PRICE

D 345,900

7



Felicity 61.44 kWh High-Voltage System

Professional storage solution with BMS

FINAL SELLING PRICE

PRICE ON REQUEST

BATTERY-ONLY ORDERS

Standard battery connection kit included where technically applicable. Final compatibility is confirmed with the order.

50% on delivery in Gambia

Director:

Thomas Schumann

Location:

Private Nature Park /
Marakissa, Gambia

Tel / WhatsApp:

+220 778 7074

E-mail:

tschumann587@
gmail.com



MIT BUSINESS ASSOCIATION AFRICA

Solar Solutions for Africa

WHY BUY FROM US - GAMBIA

BRANDED PRODUCTS • TRANSPARENT PRICES • COMPLETE PACKAGES • LOCAL CONTACT

Felicity Solar & Deye equipment with clear final prices in Gambian Dalasi, complete standard accessory allowance and a local commercial contact in Gambia.

BRANDED PRODUCTS

1

Felicity Solar and Deye - established international brands instead of unknown no-name equipment.

TRANSPARENT FINAL PRICES IN DALASI

2

The customer sees one clear final package price in Gambian Dalasi. No Euro conversion and no hidden basic equipment costs.

COMPLETE EQUIPMENT PACKAGE

3

Battery, inverter and the required standard connection and protection accessories are included in the listed package price.

MATCHED COMPONENTS

4

The battery and inverter are selected as a defined system. The final accessory and compatibility list is confirmed before order.

LOCAL CONTACT IN GAMBIA

5

One local commercial contact for product selection, ordering, delivery coordination, replacement and upgrade enquiries.

CLEAR ORDER & PAYMENT PROCESS

6

50% deposit with order, planned supply in approximately 8 weeks and 50% balance on delivery in Gambia.

PV modules, mounting structures and installation labour remain separate unless specifically agreed.

WHAT THE COMPLETE PACKAGE PRICE INCLUDES / SEPARATE

- | | |
|--|--|
| • Battery storage system | • Solar PV modules |
| • Inverter | • Roof / ground mounting structures |
| • Required standard battery / inverter cables and connectors | • Mechanical / electrical installation labour |
| • Required standard electrical protection material (fuses / isolators / connection hardware as applicable) | • Site-specific civil works or unusually long cable runs |
| • Standard accessory allowance already included in the listed package price | |
- Final package price confirmed for the selected package before order.

ADVANTAGE OF LOCAL SOURCING & INSTALLATION

Solar panels and mounting structures can be sourced and adapted in Gambia. This reduces freight volume, can lower total project cost, allows individual solutions for each roof or site, and creates work for regional installers and craftsmen.

Final electrical connection and protection sizing must be carried out by qualified solar/electrical technicians.

ORDER PROCESS

- 1 Customer requirement** Clarify expected loads, backup requirement and intended use.
- 2 Package selection** Select the appropriate MIT Solar package or battery-only solution.
- 3 Order & deposit** 50% deposit confirms the order.
- 4 Import from Germany** Planned lead time approx. 2 months / 8 weeks.
- 5 Delivery in Gambia** 50% balance payable on delivery.
- 6 Local installation** PV modules, structures and mechanical installation arranged locally.

SERVICE & SUPPORT

MIT Business Association Africa remains the local commercial contact for product selection, delivery coordination, replacement orders and spare-part enquiries. Manufacturer compatibility, electrical sizing and warranty conditions are confirmed for the specific product and order.



MIT BUSINESS ASSOCIATION AFRICA

Solar Solutions for Africa

LEGAL & CONTACT INFORMATION

Company / Trading Name:	MIT Business Association Africa Limited
Director:	Thomas Schumann
TIN:	2600303105
Tax Authority:	Gambia Revenue Authority
Issue Office:	Kanifing
Registration Date:	23 June 2026
Physical Address:	Bijilo, Gambia
Operating Location:	Private Nature Park / Marakissa, Gambia
Tel / WhatsApp:	+220 778 7074
E-mail:	tschumann587@googlemail.com
Business Division:	Solar Solutions for Africa
Delivery Destination:	Gambia
Lead Time from Germany:	approx. 2 months / 8 weeks
Payment Terms:	50% deposit with order / 50% on delivery in Gambia

CUSTOMER PRICE INFORMATION

All listed package prices are final customer prices in Gambian Dalasi (GMD).

The complete package price includes the battery, inverter and a standard accessory allowance for the required connection and protection material.

The exact accessory list is confirmed with the selected system before the order is placed.

Solar PV modules, mounting structures, installation labour, civil works and exceptional site-specific material are not included unless separately agreed.

Standalone 61.44 kWh high-voltage battery system: price on request.